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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K2O)

APRIL - JUNE

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1988	1987	Change %	1988	1987	Change %	1988	1987	Change %
Beginning Inventory	1,373,727	1,410,207	-2.6%	178,268	352,773	-49.5%	1,551,995	1,762,980	-12.0%
(+) Production	2,481,180	2,241,999	10.7%	389,269	341,107	14.1%	2,870,449	2,583,106	11.1%
(-) Ending Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(=) Total Disappearance	2,547,987	2,392,530	6.5%	407,444	474,260	-14.1%	2,955,431	2,866,790	3.1%
(-) Exports	1,203,552	895,228	34.4%	128,072	230,777	-44.5%	1,331,624	1,126,005	18.3%
(=) Disappearance-Canada & United States	1,344,435	1,497,302	-10.2%	279,372	243,483	14.7%	1,623,807	1,740,785	-6.7%

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1988 & 1987

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1988 APR-JUN	1987	MINE SITE	OFFSITE	1988	1987	1988 APR-JUN	1987
MURIATE								
Special Standard	112,046	53,023	22,190	43,455	65,645	81,562	77,567	14,007
Standard	923,652	767,048	188,220	153,432	341,652	478,701	1,012,619	715,072
Chemical	26,470	18,934	5,723	4,959	10,682	11,781	24,502	21,085
Coarse	729,201	715,769	149,239	340,394	489,633	355,647	659,855	767,480
Granular	808,257	842,108	179,807	254,722	434,529	355,453	867,708	1,045,309
Soluble	204,387	124,891	29,346	61,721	91,067	140,245	242,742	230,871
Sulphates	66,436	61,333	19,167	12,638	31,805	55,907	70,438	72,966
TOTAL:	2,870,449	2,583,106	593,692	871,321	1,465,013	1,479,296	2,955,431	2,866,790

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		APRIL-JUNE	
	1988 APR-JUN	1987	1988 APR-JUN	1987	1988 APR-JUN	1987	1988 APR-JUN	1987	1988	1987
MURIATE										
Special Std	-	15	73,431	40,873	-	-	-	-	73,431	40,888
Standard	66,202	83,693	898,256	632,436	63,073	58,697	1,352	954	1,028,883	775,780
Chemical	-	-	-	-	18,317	20,113	1,099	790	19,416	20,903
Coarse	684,485	680,414	37,287	94,499	-	-	-	-	721,772	774,913
Granular	570,453	802,290	229,174	255,819	-	-	-	-	799,627	1,058,109
Soluble	140,529	132,167	26,678	30,509	32,518	24,617	33,592	43,192	233,317	230,485
Sulphates	38,978	42,808	30,698	26,881	2,053	828	57	52	71,786	70,569
TOTAL:	1,500,647	1,741,387	1,295,524	1,081,017	115,961	104,255	36,100	44,988	2,948,232	2,971,647

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

APRIL - JUNE 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	2,050	0	3,013	0	2,500	7,563
Australia	5,151	3,548	39,615	0	1,378	49,692
Brazil	45,709	21,536	138,473	0	0	205,718
Chile	18,943	0	0	0	4,084	23,027
China	345,934	0	0	0	0	345,934
Columbia	6,132	0	(119)	0	1,191	7,204
Costa Rica	6,002	0	3,951	0	610	10,563
Denmark	18,645	0	0	0	0	18,645
Dom. Republic	0	0	1,653	0	121	1,774
Ecuador	5,152	0	0	0	0	5,152
El Salvador	661	0	0	0	971	1,632
Finland	10,523	0	0	0	0	10,523
French Guiana	0	0	330	0	0	330
Guatemala	8,370	0	2,100	0	0	10,470
Guyana	0	0	0	0	231	231
Holland	3,312	0	17,315	0	0	20,627
Honduras	1,851	0	0	0	0	1,851
India	26,270	0	0	0	0	26,270
Indonesia	44,898	0	0	0	0	44,898
Jamaica	0	0	4,507	0	0	4,507
Japan	55,030	12,203	15,046	23,104	13,527	118,910
Korea	126,330	0	0	0	0	126,330
Malaysia	108,260	0	0	0	0	108,260
Mexico	12,413	0	14	0	1,727	14,154
New Zealand	5,702	0	0	0	60	5,762
Nigeria	5,952	0	0	0	0	5,952
Norway	9,538	0	0	0	0	9,538
Pakistan	13	0	0	0	0	13
Peru	4,861	0	0	0	2,893	7,754
Philippines	21,309	0	0	0	0	21,309
Puerto Rico	0	0	0	0	11	11
Sri Lanka	13,363	0	0	0	0	13,363
Switzerland	30,486	0	3,276	0	0	33,762
Taiwan	8,031	0	0	3,574	121	11,726
Thailand	0	0	0	0	1,273	1,273
Venezuela	20,796	0	0	0	0	20,796
TOTAL AG:	971,687	37,287	229,174	26,678	30,698	1,295,524
NON-AGRICULTURAL						
French Guiana	463	-	-	0	0	463
Italy	0	-	-	9,715	0	9,715
Japan	490	-	-	15,723	0	16,213
Korea	0	-	-	8,154	0	8,154
Mexico	1,034	-	-	0	57	1,091
Pakistan	24	-	-	0	0	24
Puerto Rico	3	-	-	0	0	3
Sweden	174	-	-	0	0	174
United Kingdom	263	-	-	0	0	263
TOTAL NON-AG:	2,451	-	-	33,592	57	36,100
TOTAL EXPORTS:	**974,138**	**37,287**	**229,174**	**60,270**	**30,755**	**1,331,624**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
- (Short Tons K2O)

APRIL-JUNE QUARTER, 1988 & 1987

	PRODUCTION APR-JUN		ENDING INVENTORY, June 30 MINE SITE				DISAPPEARANCE APR-JUN	
	1988	1987	OFFSITE		1988	1987	1988	1987
MURIATE								
Special Standard	112,046	53,023	22,190	43,455	67,645	81,562	77,567	14,007
Standard	814,248	683,977	126,846	153,325	280,171	406,761	907,696	577,737
Chemical	25,155	16,958	4,943	4,959	9,902	11,014	22,448	17,672
Coarse	689,809	666,253	143,275	340,273	483,548	344,993	622,668	724,783
Granular	650,704	704,950	121,989	254,580	376,569	275,910	696,149	835,756
Soluble	189,218	116,838	27,364	61,721	89,085	139,436	221,459	222,575
TOTAL:	2,481,180	2,241,999	446,607	858,313	1,306,920	1,259,676	2,547,987	2,392,530

	AGRICULTURAL SALES U.S. & CANADA APR-JUN		EXPORTS APR-JUN		NON-AGRICULTURAL SALES U.S. & CANADA APR-JUN		EXPORTS APR-JUN		TOTAL AG & NON-AG SALES APRIL-JUNE	
	1988	1987	1988	1987	1988	1987	1988	1987	1988	1987
MURIATE										
Special Std	-	15	73,431	40,873	-	-	-	-	73,431	40,888
Standard	39,104	52,413	855,859	530,356	33,095	35,770	-	1	928,058	618,540
Chemical	-	-	-	-	16,566	15,443	764	787	17,330	16,230
Coarse	647,868	646,307	36,437	79,357	-	-	-	-	684,305	725,664
Granular	451,444	674,104	176,791	170,153	-	-	-	-	628,235	844,257
Soluble	122,565	125,023	26,678	30,509	28,973	20,372	33,592	43,192	211,808	219,096
TOTAL:	1,260,981	1,497,862	1,169,196	851,248	78,634	71,585	34,356	43,980	2,543,167	2,464,675

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

APRIL - JUNE 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Argentina	2,050	0	3,013	0	5,063
Australia	5,151	3,548	39,615	0	48,314
Brazil	24,487	21,536	93,647	0	139,670
Chile	15,598	0	0	0	15,598
China	345,934	0	0	0	345,934
Costa Rica	6,002	0	0	0	6,002
Denmark	18,645	0	0	0	18,645
Finland	10,523	0	0	0	10,523
Guatemala	8,370	0	2,100	0	10,470
Holland	3,312	0	17,315	0	20,627
India	26,270	0	0	0	26,270
Indonesia	44,898	0	0	0	44,898
Jamaica	0	0	4,507	0	4,507
Japan	52,499	11,353	13,318	23,104	100,274
Korea	126,330	0	0	0	126,330
Malaysia	108,260	0	0	0	108,260
Mexico	10,910	0	0	0	10,910
New Zealand	5,702	0	0	0	5,702
Nigeria	5,952	0	0	0	5,952
Norway	9,538	0	0	0	9,538
Pakistan	13	0	0	0	13
Peru	4,861	0	0	0	4,861
Philippines	21,309	0	0	0	21,309
Sri Lanka	13,363	0	0	0	13,363
Switzerland	30,486	0	3,276	0	33,762
Taiwan	8,031	0	0	3,574	11,605
Venezuela	20,796	0	0	0	20,796
TOTAL AG:	929,290	36,437	176,791	26,678	1,169,196
NON-AGRICULTURAL					
Italy	0	-	-	9,715	9,715
Japan	477	-	-	15,723	16,200
Korea	0	-	-	8,154	8,154
Pakistan	24	-	-	0	24
United Kingdom	263	-	-	0	263
TOTAL NON-AG:	764	-	-	33,592	34,356
TOTAL EXPORTS:	**930,054**	**36,437**	**176,791**	**60,270**	**1,203,552**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1988 & 1987

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1988 APR-JUN	1987	MINE SITE	OFFSITE	1988	1987	1988 APR-JUN	1987
MURIATE								
Standard	109,404	83,071	61,374	107	61,481	71,940	104,923	137,335
Chemical	1,315	1,976	780	-	780	767	2,054	3,413
Coarse	39,392	49,516	5,964	121	6,085	10,654	37,187	42,697
Granular	157,553	137,158	57,818	142	57,960	79,543	171,559	209,553
Soluble	15,169	8,053	1,982	-	1,982	809	21,283	8,296
Sulphates	66,436	61,333	19,167	12,638	31,805	55,907	70,438	72,966
TOTAL:	389,269	341,107	147,085	13,008	160,093	219,620	407,444	474,260

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES APRIL-JUNE	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1988 APR-JUN	1987	1988 APR-JUN	1987	1988 APR-JUN	1987	1988 APR-JUN	1987	1988	1987
MURIATE										
Standard	27,098	31,280	42,397	102,080	29,978	22,927	1,352	953	100,825	157,240
Chemical	-	-	-	-	1,751	4,670	335	3	2,086	4,673
Coarse	36,617	34,107	850	15,142	-	-	-	-	37,467	49,249
Granular	119,009	128,186	52,383	85,666	-	-	-	-	171,392	213,852
Soluble	17,964	7,144	-	-	3,545	4,245	-	-	21,509	11,389
Sulphates	38,978	42,808	30,698	26,881	2,053	828	57	52	71,786	70,569
TOTAL:	239,666	243,525	126,328	229,769	37,327	32,670	1,744	1,008	405,065	506,972

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - U.S. PRODUCERS - (Short Tons K2O)

APRIL - JUNE 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	0	0	2,500	2,500
Australia	0	0	0	0	1,378	1,378
Brazil	21,222	0	44,826	0	0	66,048
Chile	3,345	0	0	0	4,084	7,429
Columbia	6,132	0	(119)	0	1,191	7,204
Costa Rica	0	0	3,951	0	610	4,561
Dom. Republic	0	0	1,653	0	121	1,774
Ecuador	5,152	0	0	0	0	5,152
El Salvador	661	0	0	0	971	1,632
French Guiana	0	0	330	0	0	330
Guyana	0	0	0	0	231	231
Honduras	1,851	0	0	0	0	1,851
Japan	2,531	850	1,728	0	13,527	18,636
Mexico	1,503	0	14	0	1,727	3,244
New Zealand	0	0	0	0	60	60
Peru	0	0	0	0	2,893	2,893
Puerto Rico	0	0	0	0	11	11
Taiwan	0	0	0	0	121	121
Thailand	0	0	0	0	1,273	1,273
TOTAL AG:	42,397	850	52,383	0	30,698	126,328
NON-AGRICULTURAL						
French Guiana	463	-	-	0	0	463
Japan	13	-	-	0	0	13
Mexico	1,034	-	-	0	57	1,091
Puerto Rico	3	-	-	0	0	3
Sweden	174	-	-	0	0	174
TOTAL NON-AG:	1,687	-	-	0	57	1,744
TOTAL EXPORTS:	**44,084**	**850**	**52,383**	**0**	**30,755**	**128,072**